



<https://endsofttech.com/job/lead-generation-specialist/>

Lead Generation Specialist

Description

Position Objective

- Ideal candidate is responsible in all sales activities, for generating leads and turning them into sales opportunities through an efficient method in line with company standards and ideas.

Responsibilities

- Maintain professional internal and external relationships that meet company core values.
- Seeking out and contacting potential customers, coordinating customer meetings, cold calling, generating sales leads, receiving new purchase orders, and reviewing orders.
- Develop new customer contacts and sales opportunities.

Qualifications

- Must be a Bachelor's/College Degree of Mass Communications, Information Technology, Computer Science, or other relevant field 2 years' experience in sales in an I.T Solutions Company.
- Above average facility of basic Microsoft Office applications (i.e. Word, Excel, PowerPoint)
- Good-Excellent Oral and Written Communication Skills
- Focuses on the customer, collaborates with others, solves problems creatively and demonstrates high integrity.
- Must be willing to work in Las Pinas City, Metro Manila.

Job Benefits

- Philhealth
- SSS
- Pag-ibig
- upon regularization
- Bonus and etc...

Contacts

at least 3 Contacts are required for call verification.

We are looking for a FullStack WordPress Website Designer / Developer. Send us your resume at contactus@endsofttech.com

Hiring organization

Endsofttech Web Solutions

Employment Type

Full-time, Temporary

Job Location

Unit 302 3/F, 17 Vatican Building,
1740, Vatican City Drive, BF Resort
Village, Talon Dos, Las Pinas City,
Metro Manila, Philippines
Remote work from: Philippines

Industry

Accounting and Marketing

Working Hours

8:00 AM – 5:00 PM

Date posted

November 4, 2021